

The First Time Manager

The First-Time Manager The First-Time Manager Managing (right) for the First Time First Time Manager How To Say It for First-Time Managers The First-time Manager A Handbook for First Time Managers Manager Mechanics The First Time Manager First Time Managers The First-time Manager The First-Time Manager Management for Beginners The First Time Manager First-time Manager How to Win as a First-Time Manager: The Challenges Facing Talent Management When Moving from Co-Worker to Boss Becoming a New Manager Management Guide for First-Time Manager, Effective Strategies to Improve Leadership and Management Skills with 10 Management Models How to Succeed as a First-Time Manager The First-time Manager's Guide to Team Building Loren B. Belker Loren B. Belker David C. Baker Michael J. Morris Jack Griffin Theodore G. Tyssen Salwana Ali Eric P. Bloom Victoria Scott Antony Felix Loren B. Belker Jim McCormick M. J. Pontus Michael J. Morris Joan Iaconetti Dave Day James Stevens Dr. Terry Carter Gary S. Topchik

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what s a rookie manager to do faced with new responsibilities and in need of quick dependable guidance novice managers can t afford to learn by trial and error the first time manager is the answer dispensing the bottom line wisdom they need to succeed a true management classic the book covers essential topics such as hiring and firing leadership motivation managing time dealing with superiors and much more written in an inviting and accessible style the revised sixth edition includes new material on increasing employee engagement encouraging innovation and initiative helping team members optimize their talents improving outcomes and distinguishing oneself as a leader packed with immediately usable insight on everything from building a team environment to conducting performance appraisals the first time manager remains the ultimate guide for anyone starting his or her career in management

managing right for the first time is intended as a field guide for first time managers or for managers who want to begin doing a better job the author worked closely with 600 companies and interviewed more than 10 000 employees then summarized the findings in an

interesting and eminently readable form read this book and you're likely to understand management and leadership like you never have before but also learn very practical steps toward becoming a better manager and leader

the diverse responsibilities of a new managerial position in the modern workplace can appear daunting this practical guide aims to dispel any such fears with direct and comprehensive advice on the immediate difficulties faced by a new manager fully revised the first time manager is an introduction to fundamental management topics and necessary skills such as effective communication motivation delegation leadership financial principles human resource concerns marketing public relations organisational structure and self development within the role it now includes a new chapter on key skills such as problem solving managing time and giving presentations and there are useful end of chapter summaries both a practical manual and desktop reference this is a book to be read and then referred back to for constant support

an all new guide to help first time managers and supervisors develop effective communication skills for leading and inspiring their staff from the author of how to say it right at work a one stop communication primer for anyone in a management position for the first time covering everything from delegating planning and running meetings and mentoring to building a team and motivating subordinates this is the perfect reference for anyone who wants to put their best foot forward as they climb the ranks topics include building leadership vocabulary establishing ground rules projecting credibility avoiding day one mistakes handling crises and criticism motivating and inspiring making meetings work

aspiring first time managers and individual contributors planning to be managers will benefit from this book as it provides them with critical pointers to succeed in their managerial role the book helps them to assess their readiness to be a manager it details out the four key cornerstones of the managerial role the scope of being a manager the function of leadership and management behavioural skills and manage change understanding of the four key cornerstones will equip aspiring first time managers with the awareness on what it takes to be successful and gauge their own readiness to take up the role upon assessment of their readiness aspiring first time managers will have the tools in the manager's toolkits to develop their own personal managerial plan the manager's toolkits comprises of two components immanager framework and immanager guide which work hand in glove together the immanager framework is a diagnostic execution plan that helps first time managers to focus on the right things serving as a roadmap to lead and manage team and encourage managers to ask the hard questions in their pursuit to develop high performing teams the immanager guide consists of a checklist questions which serves as the guidelines during the self diagnostic process

an entertaining fast paced and enjoyable read manager mechanics serves as both mentor and guide for newly minted managers blooms uses his more than twenty five years experience to give first timers the practical knowledge and political insights needed to perform successfully in their new management role just been made a manager great now what have kids if so you have all the management experience you need congratulations now you get to manage your friends now that i'm a manager what's my next step discover how

work is not a democracy it's a dictatorship learn about the 7 kinds of troubled employees sleazy grumpy lazy brainy tardy dummy and troubled how does the hiring process really work uncover the truth about the good the bad and the other bloom explains how new and seasoned managers alike will gain techniques and proven approaches for leading their teams hiring top talent navigating company politics avoiding career limiting mistakes and producing high quality well planned results manager mechanics is your first step toward cultivating a strong career in management improve your communication skills employee morale and work environment with this indispensable guide i'm always on the lookout for great new training materials and this book is right on target it gives great advice is well written and has just enough humor in it to make it fun eric bloom really understands new manager needs susan j goldberg president and ceo of northeast training group inc this book is a must read for anyone in a managerial role it's easy to read contains practical examples and as a result is easy to remember jeffrey burd esq director of placement kelly law registry street wise advice on handling the important everyday issues nobody tells you about frank capecci executive leadership consultant

this book is for new managers first time managers or managers who felt that they never really received the training they needed to succeed in their role if you find being a manager challenging stressful and tiring this is the book for you taking on a management role can be exciting exhilarating but also extremely challenging as everyone looks to you for all the answers in the first time manager guide we cover a crash course to help you get through the first 90 days and the first year in your new role learn how to love and excel in a leadership position and set yourself on the right career path to larger and bigger roles from understanding the expectations of you as a manager to developing and succeeding in the role we'll give you the skills systems and frameworks to perform as a first time manager whether you are working with a small team of two to a team of fifty or more this book will give you the foundations to look in the right areas and ask the right questions with over 50 of managers failing in the first year of management having the core areas you need to focus and build on will help you shortcut your leadership potential and growth stand out as a first time manager in this book you'll learn understanding your responsibilities as a manager how to have pay discussions when to know when to promote staff members what to do if someone gives you attitude how to build a high performing team how to work with managers across other teams why you should need to build an engaged team how to hire the right people and how to spot the wrong people all this and more is in the first time manager your crash course in effective leadership and management learn the mistakes you should be avoiding and learn how to develop yourself from a manager to a leader someone that your team will follow look up to and respect

have you just been offered a promotion as manager but you're so scared and afraid that your overall performance may not be what is expected of you or after settling in your new job as manager have you noticed that things are way harder and challenging than you expected and you are looking for a guide that will help you navigate the world of being a new boss if you've answered yes kindly read on you're about to discover the secrets that successful managers use to finally make them thrive as new bosses without doubts fears and concerns that come with this job it must feel good that all the hard work you've put the rigorous

recruitment process and more have borne fruit and you've landed that manager's position congratulations now is the time to take up the job and manage the team and steer your team department or organization to new heights but even as you get settled on the job it is likely you are anxious about so many things with so many thoughts going through your mind where do i start how do i build a cordial working relationship with the team i am leading without too much friction can i come up with my own style of running things without affecting the operations of the job how do i delegate without being rude or inconsiderate how will i socialize with my team and still have them respect the work boundaries how do i steer my department towards the right direction when i am so doubtful of every decision i am making if you have these and other related questions this book is for you so keep reading as it will answer them all in simple language in this book you will learn how to survive your first week in your first week as boss how to comfortably transition in your new role identify your style of management as well as understand what your boss and employees expect of you how to understand the department you are working in and the organization easily no matter how large or complex it seems why you need to understand the company culture and the roles within the firm how to master effective communication to propel yourself and the team to success including how to effectively use different modes of communication how to develop your team through training giving them responsibility and more how to coach mentor motivate and train your team as you identify signs of disengagement and burnout in your team how to ensure steady growth and success in your team how to manage employees with short attention span different personalities and more without losing your cool how to re-invent yourself and why that is necessary as a manager how to build emotional intelligence and positive self-image powerful tips on how to deal with burnouts how to navigate office politics without being sucked right in and much more even if the pressure of this new role has been giving you sleepless nights for fear that you may not meet the expectations from your bosses this book will leave you feeling confident about your ability to excel as a manager scroll up and click buy now with 1 click or buy now to get started

a true management classic with 200 000 copies sold

the trusted management classic and go-to guide for anyone facing new responsibilities as a first time manager learn to conquer every challenge like a pro with the clear candid advice in the first time manager for nearly four decades this trusted guide has brought newcomers up to speed on the nitty gritty realities of managing people the updated seventh edition delivers new information that helps you manage across generations use online performance appraisal tools persuade with stories oversee remote employees build a team dynamic match a boss's style and more the jump from star employee to new manager is bigger than most people realize with opportunities to fail at every step stumbling your way through isn't an option in the first time manager you will learn skills including leading meetings hiring employees motivating others actively listening staying calm under pressure overcoming resistance and much more with little experience or training a coveted promotion can become a trial by fire no one needs that turn to the book that thousands have relied on to hit the ground running

embark on a journey to management mastery transitioning from an individual contributor to a manager isn't just about a new title it's about reshaping your professional identity

influence and impact dive into this comprehensive guide and unravel the nuances of stepping into the shoes of a manager blending the art of leadership with the science of organisational dynamics stepping into management is a game changer it's the moment where your dedication pays off where long hours and weekends sacrificed culminate in recognition yet it's not without its challenges this role is unlike any other and the weight of expectations can be overwhelming the transition can be a tightrope walk balancing control with delegation authority with empathy and leadership with teamwork inside this transformative guide you will master diverse management styles and pinpoint the one tailored for you understand the attributes that define a successful manager forge trust and confidence laying the foundation for effective leadership navigate the complexities of transitioning into a managerial role seamlessly cultivate a healthy organisational culture fostering a positive work environment communicate effectively breaking barriers and building bridges empower your team honing your skills as a mentor and coach manage change tackling resistance head on engage with your team fostering camaraderie with team building initiatives perfect the nuances of hiring interviewing and even the tough conversations resolve conflicts understanding the dynamics of different personalities and aiming for synergy combat stress ensuring you remain at the pinnacle of your performance seize this opportunity embark on your transformative journey to managerial excellence don't let this moment slip by tap into your potential unlock unparalleled growth and lead with confidence and prowess claim your key to leadership brilliance by clicking the buy now button today

the first time manager is an introduction to fundamental management topics and necessary skills it now includes a new chapter on key skills such as problem solving managing time and giving presentations and there are useful end of chapter summaries

how to win fills an important gap in the current leadership literature in that it gets down and dirty with the very real issues that first time managers face in today's workplace these new leaders don't craft long term strategies or issue inspiring missives to hundreds of eager troops neither do they testify before congressional committees nor appear as public spokespersons for this or that glamorous product they are the managers who strive each day often with limited resources to meet the high production standards set by those in the c suite from how to manage relationships with direct reports who used to be that manager's peers to how to delegate tasks to how to build effective teams and better manage one's time how to win takes the reader into the daily exchanges between a new manager and her veteran coach as they explore the various roles all managers are expected to play publisher's description

you've just been promoted to a managerial position for the first time congratulations but beware the managerial role differs markedly from the individual contributor role go into the job with mistaken assumptions about what to expect and you just may be blindsided by surprising realities this book helps you lay the foundation for succeeding in your new role explaining how to discard the doer role of the individual contributor for the orchestrating role of the manager adjust your leadership style to maximize your team's performance balance conflicting expectations from your boss peers and direct reports deal productively with the stresses and new emotions that come with being a manager

being a manager can be a challenge especially if you do not have the right experience to determine whether you are doing the right thing or now that is why you need to have strategies from management experts at your fingertips so that you can reflect on some sound advice that will help you to further your ability to manage people and your workplace this book contains strategies that have been derived from management models as first time managers will face an array of difficult situations the models are all different and designed to help you through every situation for ease of understanding they have been explained in groups based on their relevance to the process of improving management and leaderships skills this book is meant to be a tool that will guide you through the entire process of being a first time manager through it you will learn what you need to do to cope when things become challenging and how you can elevate your workplace with your efforts read through each strategy and you will find ways that you can apply them for success use this book to become the best manager that you can be so that you can continue to risk up the ranks of your organizations

this book is intended for first time managers leaders within the first three years of promotion whether they have a team of one or a team of more than a hundred employees the motivational and behavioral strategies contained in this book are aimed at and are hoped to save new leaders time heartache and grief as they navigate the complexity of personnel customers and senior leadership in addition the knowledge that will be obtained by new managers leaders will energize motivate and propel new managers leaders to new growth heights as opposed to stepping down within the first three years

the first time manager make the transition from team member to team leader understand the difference between a team and a work group hold team members accountable make their teams more productive manage challenging situations and resolve conflict within a team written in an engaging conversational style topchik explains the five essential qualities of a high performing team goals and standards decision making honest communication clear roles and responsibilities and celebrating success packed with activities and assessments for both the manager and team members this is an essential guide for any manager who strives for team building success

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